## Jake Opitz

**Recruiting Manager** 

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Jake joined Spectrum Search Partners as a Recruiting Manager in 2022. Previously, he devoted virtually all of his adult life to professional baseball. He played for the Chicago Cubs and Philadelphia Phillies organizations before retiring in 2015. He then turned his attention to the business side, initially selling bats along the eastern US for Dove Tail Bats before joining the Colorado Rockies organization as a coach in 2017. Most recently, he was the Supervisor/Manager of the Rockies' Arizona League affiliate, where he managed a 50-man roster and directed a 10-man staff, while also earning the 2021 Manager of the Year award.

He brings highly transferable skills – a keen eye for talent, a dedicated team player, strong competitive drive, results-oriented, and natural communication skills – to the Spectrum family, coupled with an intense desire to learn. Over the course of his baseball career, he has mentored and trained many high performers and managed in complex people-intensive environments. He has also had to lead and make critical and timely decisions without perfect information – attributes that are at play every day with Spectrum's fast-growing customers. He embraces and lives with a strong sense of urgency, which embodies Spectrum's core value of always moving and executing at "private equity speed".

Jake will work across all 6 of Spectrum's key verticals, and actively support searches for key members of our Clients' Executive Leadership Teams and their direct reports. He will also provide research assistance for new opportunities, Clients, and Board of Director requests, and manage other Special Projects as they arise.

A Colorado native, Jake earned his undergraduate degree at the University of Nebraska (where he also was a four-year starter for their baseball team). In his spare time, he and his wife Katelin are busy raising two children and live in the suburbs of Denver.

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